



dolphin news

If it's a friendly, experienced, family business with a personal service you are looking for ...it's definitely dolphin!!

building for the future!!

We are delighted to announce that building work is well under way at our sales site on Bursledon Road. Having purchased adjoining land some time ago, we are extending our sales display area and building a new four bay service centre.

We have been looking to improve our facilities at Bursledon Road for some time and have patiently waited for the planning permission to be approved....then came the bad weather!!

Our plan is to increase our sales display area to offer our customers an even better choice of new and used products, build a new four bay service centre, improve customer parking facilities and introduce a dedicated vehicle handover area.

We have also levelled the front display area outside the showroom to make viewing vehicles more customer friendly, plus carried out alterations to our showroom & customer facilities.

We aim to have all building work completed by early April and once this is finalised we shall be moving our service centre back from Hedge End to have all our facilities under one roof again. We are confident this will be a positive step for all our customers and staff.

We will have an official launch of our new improved facilities once completed and naturally will keep all our customers informed. Meanwhile, feel free to come and see us anytime...the kettle is always on!!

Kind regards

Josh Willis
Managing Director





meet the staff



Graham Hall
Service Technician

Graham has been with the company since 2007 and has become a valuable member of our team.

Graham has a great appetite for work and enjoys new challenges and variance in his role, whilst maintaining a smile and good sense of humour!! His hard work ethics and team focus are well recognised by both our customers and staff.

Graham has enjoyed the motorhoming way of life for several years and often attends rallies with his family. His other hobbies include motorsport, poker, socialising and spending time with his fiancée Annika.



Kay Caldwell
Accounts Administrator

Kay has been with us since 2003 and is a great asset to the company. Kay has a superb attitude whereby

nothing is too much trouble and will muck in with any task requiring attention...her job role is three chapters long!!

Having previously worked as our sales administrator, Kay progressed to the accounts role in 2008, proving her ambition to take on fresh challenges.

Kay has the busiest social life of all staff put together with her diary booked up in advance until 2018. Kay enjoys spending time with friends and family.....if & when she can fit them in!!



latest news

2010 Open Weekend(s)

We are delighted to announce the dates for our 2010 open weekends are as follows:-

- **Dolphin Site Launch:**
Friday 16th to Sunday 18th April
- **Dolphin Summer Spectacular:**
Friday 2nd to Sunday 4th July
- **Dolphin 2011 Product Launch:**
Friday 3rd to Sunday 5th December



dolphin service

Your motorhome could not be in better hands, as our one stop service centre and fully trained workshop staff can carry out all of the following work on your behalf:-

- SMMT Habitation Check (due annually)
- Accessories (supplied and fitted)
- Motorhome Repairs
- Insurance Repair Work
- Accidents & Repairs
- General Modifications

Our premises offer a purpose built four bay workshop, customer waiting facilities, small accessory display, customer courtesy cars and much more. We are able to supply & fit a wide range of motorhome accessories. As prices can vary on different models, please contact our service centre should you require a quotation.

To ensure your motorhome is maintained to a high standard and for your safety, it is vital the habitation check is carried out on an annual basis to meet SMMT regulations. The SMMT inspection

includes:-

- Damp Test Report
- Gas Systems Check
- Water Systems Check
- Electrical Systems Check
- Ventilation
- Chassis Attachments
- Body Exterior Attachments

So whatever your motorhoming needs, our service team are always on hand to offer you the best possible help & advice. If you have any queries, please feel free to contact a member of our service team and we will be happy to assist you.

service@dolphinmotorhomes.co.uk



Workshop



dolphin website

Following feedback from our customers, recent improvements have been made to our website. We have added new and used search options allowing customers to narrow down your search and easily find vehicles that suit your requirements. We have also amended the following areas:-

- Larger & increased number of vehicle photos: for more customer friendly viewing.
- Customer feedback form: to invite your much valued comments on how



you feel we can improve any area of our business.

- Awaiting desired vehicle form: in case you cant find what you are looking for, we can try our best to source a vehicle to match your needs.
- Members section: enabling us to e-mail you with all dolphin events & our sales & service special offers.



new motorhomes

Prices from £29995 to £79995



Auto Trail



Elddis freedom with four



SWIFT



EXCEL



escape



mondo



TRIBUTE BEING EXTRA URBAN



product news

The 2010 season has seen the launch of several new products & changes. Production has increased for 2010 but with the demand for the latest Autotrail, Elddis & Swift ranges remaining strong, this has resulted in a shortage of several models:-

- **Autotrail:** The new Frontier product has been received extremely well, with the platinum coloured cab & interior proving a real hit. The Cheyenne range has been shelved for 2010, but several key models have been rebranded and named within the Frontier range.
- **Elddis:** The Autoquest remains the best selling value for money range in the UK. The new fixed bed 155 has proved a real success and the 115 has just been nominated 'budget motorhome of the year'.

- **Swift:** The launch of the new face lifted Sundance range has proved a great success. The exciting new internal & external changes, have been very well received. Swift have introduced a new Sundance 620 model with fixed bed and the Sundance 630G has undergone a layout change for this season
- **Trigano Tribute:** Trigano have recently launched a new Ford based coachbuilt range which offer four layouts. The layouts include a rear lounge model, rear kitchen model, six berth model and fixed bed model. All four vehicles within the six and seven series range are based on a 3500kg chassis.

Why not pay us a visit to view and test drive the latest new products for 2010!!



Tribute coachbuilt



Sundance 620



gard x

We are pleased to announce that we have become an official supplier of the GardX product.

The range of vehicle internal & external innovative products are approved by motor manufacturers and used by motor dealers worldwide.

In today's harsh environment the paintwork on the modern motor vehicle has to put up with a bombardment of external forces such as acid rain, road salt, detergent, tree sap, industrial fallout, effect of the sun's powerful UV rays and the dreaded bird droppings can play havoc with your vehicles paintwork.

Manufacturers now have to use water based paints, which whilst being environmentally friendly are far more prone to fading and oxidation. With the powerful Gard X nano technology it is possible to protect your motorhome against almost all the damaging elements it is likely to come up against.

The superb products are designed to protect all interior fabrics and leathers from spillages and staining thus allowing the interior to maintain a just like new look, they smell good too!

Stain Guard: A state of the art formulation which coats each individual fibre with an invisible barrier that helps reduce friction between the fibres prolonging their life. In addition it protects against liquid spills, dirt, grease and oil. Liquids simply bead up and can be removed by wiping off with a clean cloth or by vacuuming away.

Glass Guard: coats the windscreen with a formulation which repels rain and causes it to bead and aerodynamically run off. Your area of vision is improved by keeping glass free of rain, snow, frost, salt, dirt, bugs and grit.

Mist Guard: Mist Guard helps prevent moisture forming on the inside of the windscreen, thereby creating a much safer driving environment. This effective product enhances the visibility through your windscreen.

Tyre Guard: enables you to seal and inflate a puncture without having to remove the wheel. Just attach the hose to the valve and discharge the contents of the can into the tyre. Tyre Guard's special latex foam formula will seal most puncture types and also inflate the tyre enabling you to travel safely to a tyre centre, and, if the tyre is repairable the foam sealant can be washed safely from the tyre. This makes Tyre Guard a great safety device.

Customer Take Home Packs:

Premium Pack contains:

Jumbo Sponge , Micro Fibre Cloths x2 , Cleaning Advice Summary, Glass Guard , Mist Guard , Tyre Guard, Wash & Wax and Conserver.

Please contact a member of our sales team for more information or should you require a quotation.



are you looking to sell your motorhome?

We are always on the look out for quality pre-owned motorhomes and can offer two options with regard to how we can purchase your vehicle. We can either offer you an outright purchase or sell your motorhome on a sale or return basis.

Whether it be summer, winter, autumn or spring we always guarantee to offer a fair & reasonable valuation of your motorhome. Ideally we would need to view the vehicle but can also provide an instant guide price over the telephone.

Please contact a member of our sales team for information.



used motorhomes

Prices from £12995 to £49995



£14995



£16995



£20995



£24995



£32995



£36995



...it's definitely dolphin!!



dolphin sales

Dolphin prides itself on being a family run business and we have 37 years experience in the motorhome industry. We understand the extreme importance of customer care and place great emphasis on looking after both our existing and potential customers to give you the service you deserve.

Why not visit our luxury site and showroom situated just one mile from the M27 junction 8 on the A3024 towards Southampton. We have a superb selection of new and used motorhomes on display priced between £12995 to £79995 all of which can be viewed on our website

www.dolphinmotorhomes.co.uk

At Dolphin we are open seven days a week with all our vehicles kept open for viewing, so you can be guaranteed a warm and friendly welcome in relaxed surroundings.

Our fully trained sales staff can offer test drives and demonstrations on a daily basis and we welcome motorhomes, caravans, cars, trailer tents and motorbikes in part exchange. Our one stop shop can offer tailor made finance packages to suit your requirements (subject to status).

Why not come and view our superb selection of new and used motorhomes, where we display a variety of products that are designed to suit all sizes, shapes, layouts and pockets, plus the majority of which are manufactured in the UK.

We have the resources to purchase good quality pre-owned motorhomes all year around. We search out the right models that allow us to display well presented, low mileage pre owned vehicles..

Please come in and see us anytime



one stop shop

- Large Selection of New & Used Motorhomes on Display ✓
- Prices from £12995 to £79995 ✓
- Open 7 Days a Week ✓
- Test Drives Daily ✓
- Full Working Demonstrations ✓
- Part Exchanges Welcomed ✓
- Funding Packages Available (subject to status) ✓
- Accessories ✓
- Service Centre ✓
- Years of Experience ✓
- Peace of Mind ✓

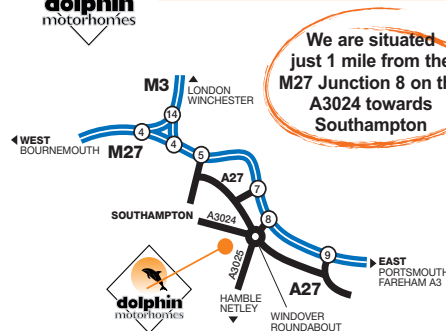


first time buyers

We have always appreciated that purchasing a motorhome is a large investment and would like to offer all our potential customers our expert advice with a first time buyers consultation. Please contact a member of our sales team to make an appointment where we will be delighted to demonstrate suitable models, establish your requirements, take you out for a test drive, obtain motor insurance quotations and discuss ferry costs, campsite guides, places of interest plus pass on helpful tips and advice.



how to find us



From the North

From the M3 - go to the end and join the M27 East bound towards Portsmouth. Alternatively from the A3 merge with the M27 at the end and head West bound towards Southampton. Leave the M27 at Junction 8.

From the M27 - Leave the motorway at Junction 8 and head towards Hamble/Bursledon from the junction. This will take you onto a short dual carriage way which ends at a large roundabout. At the roundabout follow the signs for the A3024 towards Southampton (Bursledon Road) which is the third turn off from the roundabout. Follow the A3024 (Bursledon Road) for approximately 1/4 mile, straight across the traffic lights and we are situated about 100 metres past the traffic lights on the left hand side.

dolphin motorhomes

478 Bursledon Road (A3024) Southampton, Hants, SO19 8NH

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Fax: 02380 406888

sales@dolphinmotorhomes.co.uk

www.dolphinmotorhomes.co.uk



opening times

Mon-Fri	9.00am - 6.00pm
Saturday	9.00am - 5.00pm
Sunday	10.00am - 4.00pm